

Conference Call -
Strategic movement
focused higher value-
added value products



December 7, 2018



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Strategic pillars

Rational of strategic movement

- Marfrig becomes one of the largest beef patties producer in the world. With a capacity close to 230,000 tons per year, the Company reinforces its market presence in higher value-added products
- Strengthens its position in the Argentine market:
 - Recent U.S. opening for import of fresh beef
 - Quickfood: leading in value-added products
- Resumption of the supply of beef patties in the Brazilian market
- Adequacy of the investment of the greenfield project for the construction of a new beef patties facility in the country
- Long-term partnership with BRF



Marfrig Global Foods | Growth with value added

Quickfood, ARGENTINA

- Leader in the production and sale of processed foods in Argentina.
- Recognized products and one of the most popular brands in Argentina
- 3 plants located in San Jorge, Baradero and Arroyo Seco:
 - Beef slaughtering capacity of 620 heads/day
 - Processing capacity of more than 39 thousand tons of hamburgers per year and more than 30 thousand of other products per year, processed foods such as franks and cold cuts
- Acquisition of 91.89% of the voting capital and total for US\$54.9 million (“equity value”)



Várzea Grande, MT

- Marfrig signed an agreement to assume the Várzea Grande, operation
- The operation includes the production of processed foods such as beef patties, meatballs and kibbeh
- Processing capacity of 69,000 tons of beef patties and 27,000 tons of other products per year
- 5 year contract for the supply of these products to BRF, which will continue to be distributed by BRF under the brand Sadia

Investor Relations



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